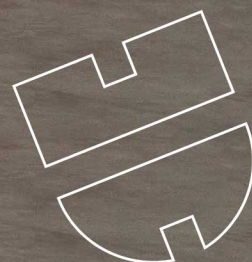




**SMART SYSTEMS.  
SEAMLESS SUPPLY.  
TOTAL CONTROL.**



**WIR MACHEN'S  
EINFACH.**



## CONTENTS

<b>Würth Globally &amp; South Africa</b>	<b>2</b>
<b>From products to intelligent supply solutions</b>	<b>3</b>
<b>The right parts always at hand</b>	<b>4</b>
<b>ORSY storage solutions and ORSY scan</b>	<b>5</b>
<b>Kanban</b>	<b>6</b>
<b>E-business and app</b>	<b>7 &amp; 8</b>
<b>Vending solution ORSYMat</b>	<b>9</b>
<b>E-procurement and system integrations</b>	<b>10</b>

# WÜRTH

GLOBALLY AND SOUTH AFRICA



## GLOBAL STRENGTH. LOCAL EXPERTISE



**400 COMPANIES. 80 COUNTRIES. BIGGEST EMPLOYED SALES FORCE IN THE WORLD!**

### Würth Group (Global):



The Würth Group is a global market leader in the development, production, and sale of fastening and assembly materials, serving professional customers across a wide range of industries. Founded in Germany in 1945, the family-owned business has grown into an international group comprising more than 400 companies operating in over 80 countries. Renowned for its strong customer focus, high-quality products, and culture of entrepreneurship, Würth combines deep industry expertise with innovative solutions and reliable service worldwide.

### Würth South Africa:



Würth South Africa is a trusted partner to industry, supplying a comprehensive range of fastening and assembly materials, tools, chemicals, PPE, workshop equipment, and advanced systems solutions across multiple sectors. With over 55 years of experience in the South African market, we have built deep local expertise backed by the strength of the global Würth Group. We are especially equipped to support large and complex businesses, offering tailored procurement solutions, systems-driven supply concepts, and dedicated key account management. Our focus goes beyond products, delivering integrated solutions that improve efficiency, control, and long-term value for our customers.



## From simply purchasing to Supply Chain Solutions

<b>PROCUREMENT EFFORTS</b> C-Parts	<b>YOUR BENEFIT</b>
	<b>SERVICE COSTS</b>
<b>PURCHASE VOLUME</b> C-Parts	<b>PROCUREMENT EFFORTS</b> C-Parts
	<b>PURCHASE VOLUME</b> C-Parts

Würth analyses, designs, implements and manages supply systems that improve efficiency, transparency and control.

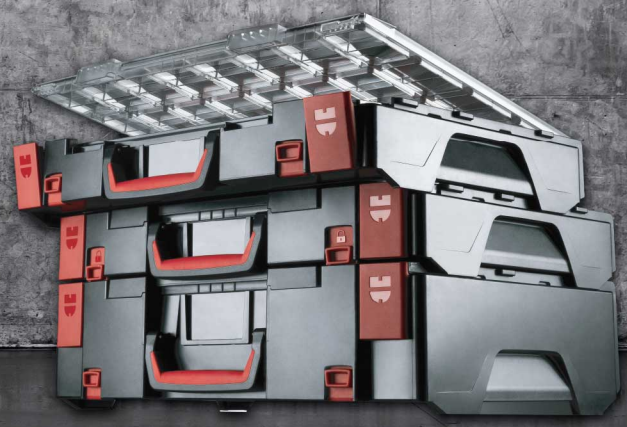
Würth South Africa's Key Accounts, Large Business and Mining team is focused on supporting complex, high-volume customers with tailored, industry-specific solutions. The team is supported by a professional eBusiness function, enabling seamless integration into customer procurement environments. Together, they deliver customised eProcurement solutions that improve transparency, efficiency, and control across the supply chain.

### DIGITAL PROCUREMENT TRANSFORMATION: PROCESS FLOW & EFFICIENCY GAINS



### TOTAL IMPACT

**SAVE UP TO 30% PROCESS COSTS & 120+ MINUTES PER ORDER!**



# ORSY®

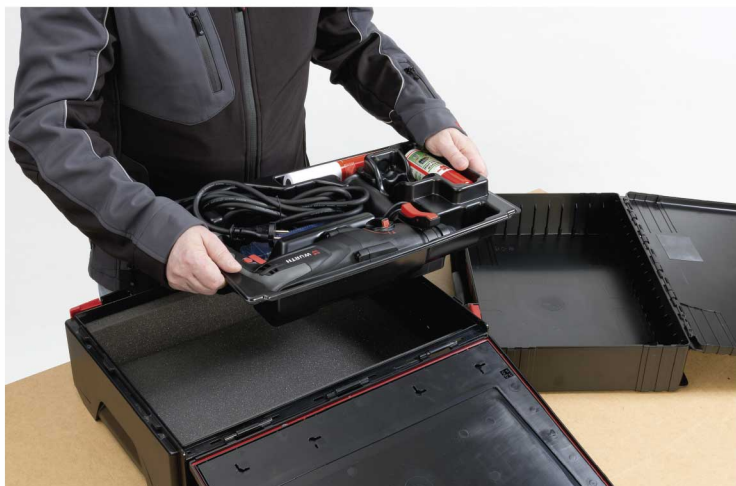
The smart storage solution trusted by pros to boost productivity

## THE RIGHT PARTS ALWAYS AT HAND



### What it includes:

- ORSY system cases (standard or customised assortments)
- Tool trolleys tailored to applications or workstations
- Standardisation across teams, vehicles or sites



### Customer Benefits:

- Time saved searching for parts
- Consistent quality and availability
- Improved productivity
- Reduced errors and duplication

# ORSY® STORAGE SOLUTIONS AND ORSY SCAN

The ORSY® systems offer modular solutions for stationary as well as mobile use and can be customised as per your requirements down to the smallest detail.



## ORSY® – Total Control of Your C-Parts



### What it includes:

- Modular storage systems for workshops, warehouses, vehicles and sites
- Clear visual stock organisation
- Würth-managed replenishment
- ORSY Scan via Würth App, material number mapping so you can use your own SKU



### Customer Benefits:

- No stockouts
- Reduced inventory holding
- Predictable replenishment
- Simplified internal processes
- Organised storage



**WÜRTH**

## KANBAN:

The smart method to optimise your production processes

**Lean Supply. Always Refilled.**



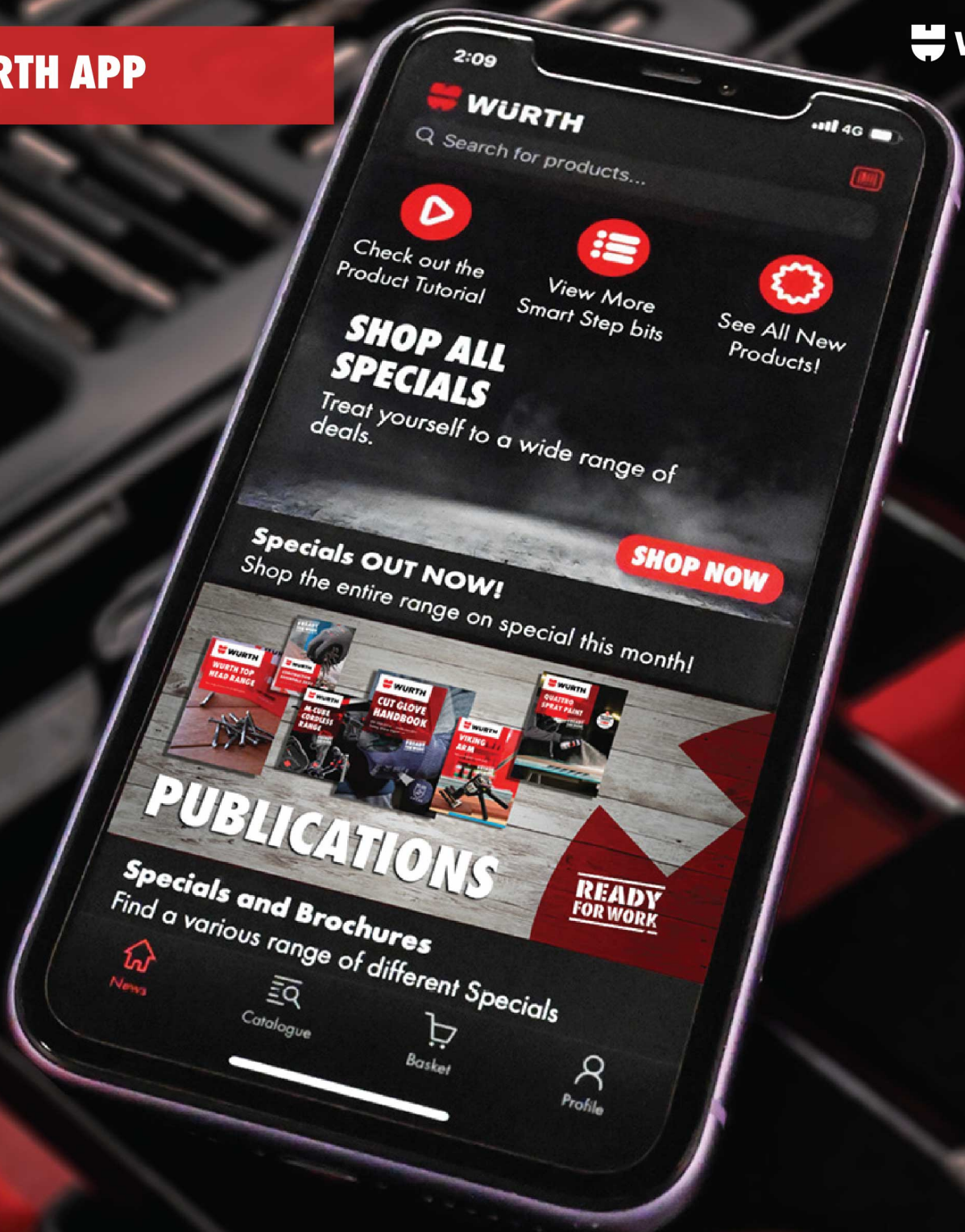
### What it includes:

- Two-bin or visual Kanban systems
- Demand-driven replenishment
- Regular Würth servicing
- Simple or original solution for replenishment (e.g by weight)
- Optimized Warehouse space



### Customer Benefits:

- No stockouts
- Reduced inventory holding
- Predictable replenishment
- Simplified internal processes
- Organised storage
- Less admin



## E-BUSINESS: SMART SOLUTIONS IN STEP WITH THE PRESENT

### Benefits at a glance:

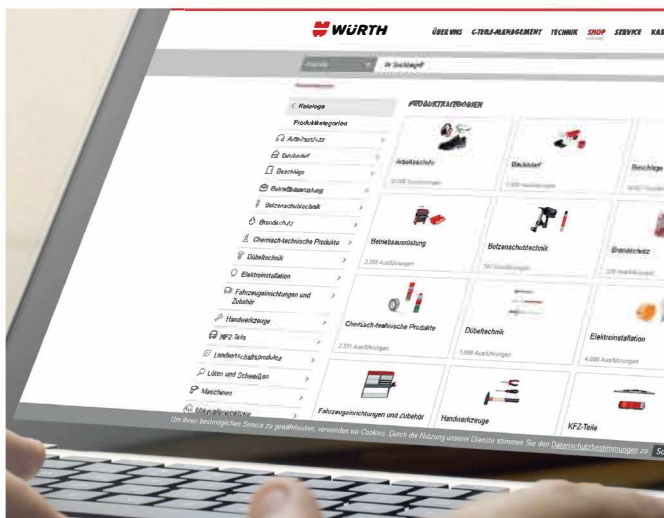
- 
**24/7 access to data sheets, stock availability and more**
- 
**Full cost transparency for your production materials as well as auxiliary and operating materials**
- 
**Process cost reduction through fully-automated business processes**
- 
**Fast integration into your existing process landscape, e.g budgets per user and approvals**
- 
**State-of-the-art technologies, connection of services: stationary – mobile, digitally – personally**
- 
**Scan products in your store straight into the cart**

# E-Business

Procurement made easy.

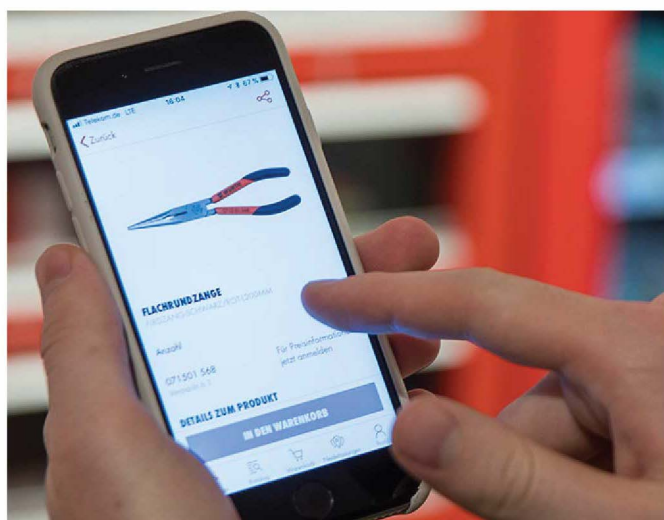
## Electronic solutions

Würth South Africa offers a comprehensive suite of electronic solutions designed to simplify procurement, improve stock control, and increase process efficiency for businesses of all sizes. These solutions combine digital purchasing platforms, system-driven supply concepts, and data transparency to support smarter decision-making and operational control. By integrating products, systems, and digital services, Würth moves beyond supply to deliver end-to-end procurement and inventory solutions.



## Würth Online Shop

The Würth South Africa eShop is a 24/7 digital procurement platform providing access to the full Würth product range, real-time stock availability, detailed product information, safety data sheets, and order history. It enables customers to place orders, track deliveries, manage reorders, and streamline purchasing processes with ease. The eShop is designed to integrate seamlessly into professional procurement environments, supporting efficiency, accuracy, and control.



## Würth App

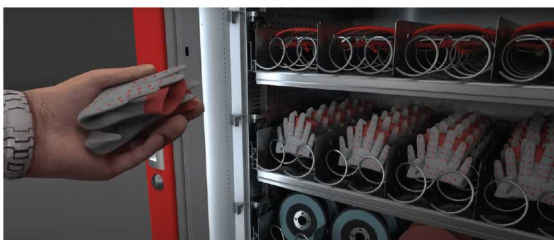
The Würth App extends the functionality of the eShop into a mobile-first experience, allowing customers to manage procurement anytime, anywhere. It offers features such as mobile ordering, product search, order tracking, and quick reordering, all optimised for on-the-go use. The app is built to save time, simplify purchasing, and provide instant access to Würth's digital services directly from the customer's smartphone.



## Automated Supply. Full Control

Würth offers a holistic, modular concept for auxiliary and operating materials. With the vending machines, we take care of the delivery, storage and stocking up to the fully automatic replenishment of your auxiliary and operating materials. All processes are transparent and completely traceable.

### OBJECTIVE : Automation, Control and Transparency



#### What it includes:

- ORSY®mat vending machines for consumables, PPE and tools
- 24/7 on-site availability
- Usage tracking by user, department or cost centre
- Automated replenishment options
- Reporting and analytics



#### Customer Benefits:

- Controlled consumption
- Reduced waste
- Improved availability
- Full usage transparency



**E-procurement or Electronic Procurement, is the digital way to seamlessly integrate your purchasing requirements into your daily business**

**Our electronic procurement solutions: Productive. Efficient. Future-proof**

## ELECTRONIC DATA EXCHANGE & PUNCHOUT

Integrated.  
Automated.  
Connected.

### Data exchange/interfaces

Würth South Africa supports professional data exchange and system interfaces that enable seamless integration between customer procurement platforms and Würth's internal systems. These interfaces are designed to automate ordering, invoicing, and transactional data flow, ensuring accuracy, compliance, and efficiency across high-volume procurement environments. By supporting multiple data formats and secure electronic transmission, Würth enables customers to adapt digital procurement solutions to their specific operational and audit requirements.

#### Customer benefits:

- Reduced manual processing and errors
- Faster order and document processing
- Improved data accuracy and consistency
- Better compliance and auditability
- Scalable solutions for high transaction volumes

### PunchOut and EDI connections

Würth South Africa offers both PunchOut and EDI connectivity, allowing customers to connect directly from their own procurement systems to Würth's digital platforms. PunchOut enables guided catalogue shopping within the customer's ERP or procurement environment, while EDI supports automated exchange of orders, order confirmations, delivery notes, and invoices. Würth works with various file formats, transmission methods, and communication channels to ensure compatibility with customer systems and procurement standards.

#### Customer benefits:

- Seamless integration with existing procurement systems
- Faster purchasing cycles and approvals
- Reduced administrative effort and costs
- Increased process transparency and control
- Secure, reliable electronic document exchange

### Catalogue management

Würth South Africa supports customers with comprehensive electronic catalogue management, ensuring accurate, structured, and up-to-date product data within customer procurement systems. This includes electronic catalogue files aligned to customer requirements, complete with product descriptions, pricing, classifications, and safety documentation where applicable. By maintaining high-quality catalogue data, Würth helps customers simplify product selection, ensure compliance, and maintain consistency across digital procurement workflows.





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EINFACH.**